



Business Intelligence

Financial Management

# Solutions Catalog

## for Microsoft Dynamics GP

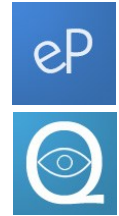
Business Solutions for Maximum Performance



Business Solutions for Maximum Performance

Comprehensive Suite of

Business Intelligence Products



MaxQ offers a comprehensive suite of Business Intelligence products to execute your BI strategy. Using Microsoft's BI foundation tools with eProphet and Qvision, MaxQ offers customers a rich and flexible packaged approach to build your BI framework faster.

# Business Intelligence Series

The Right Information

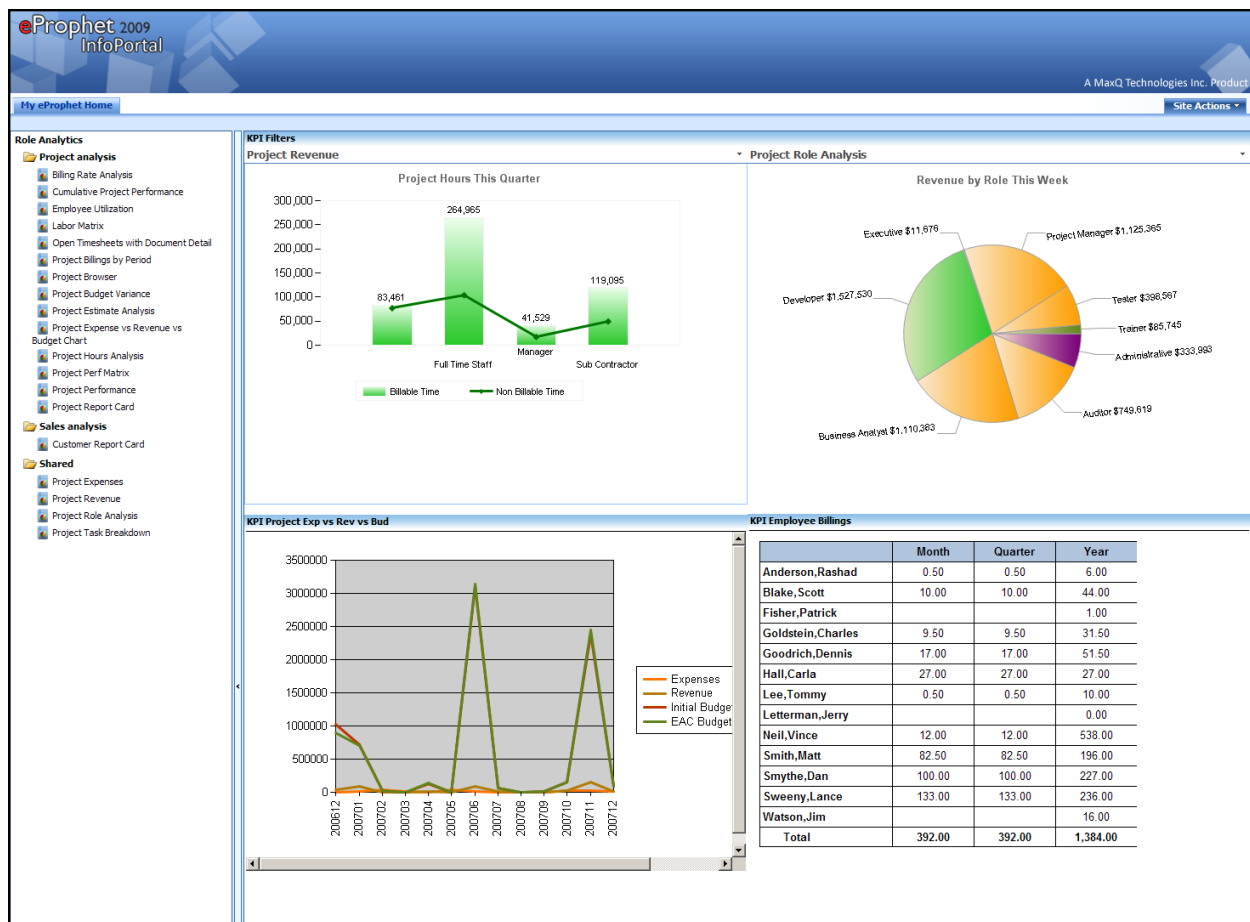
At The Right Time



From the backroom to the boardroom, eProphet helps every user get the right information at the right time and in a format that's right for them. The result is people empowerment across your entire business from a solution that's easy to learn and use.

# eProphet

**MaxQ's eProphet** solution leverages Business Intelligence (BI) functionality, making it easier for you to get the specific information you need, for better decision making. More than just a BI tool, eProphet is an enterprise wide solution. It delivers information consolidation, data transparency, and the piece of mind that comes from knowing your data is accurate and timely. Unlike other solutions, eProphet addresses the needs of every job function within your organization. From the backroom to the boardroom, eProphet helps every user get the right information at the right time and in a format that's right for them. The result is people empowerment across your entire business from a solution that's easy to learn and use.



*Analytics and KPIs are delivered via the web for zero touch deployment to all users*

## Benefits

### Monitor the Health of Your Organization

Making sound decisions that affect the bottom line shouldn't be challenging. But with data arriving from a variety of companies, sources and formats it often can be. eProphet's web enabled dashboards surface Key Performance Indicators to help you monitor the pulse of every aspect within your business, so you can make decisions quickly and decisively.

### Analyze Information @ Your Fingertips– Just a Click Away!

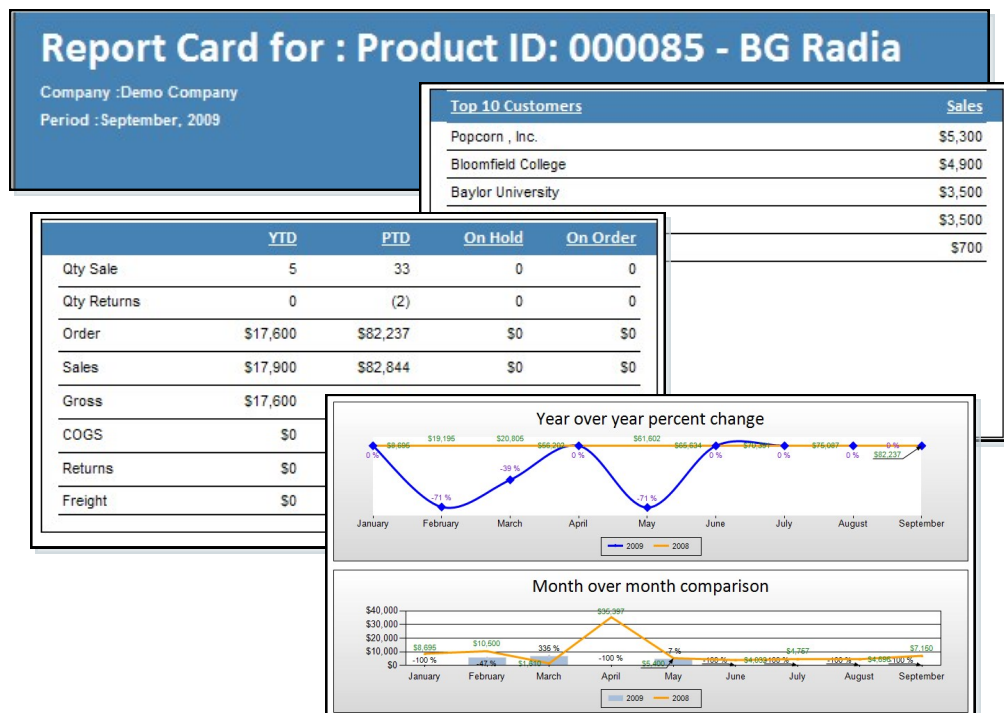
With dozens of preconfigured analytics, eProphet gives users the ability to analyze business data in infinite ways with zero programming effort. Managed security and flexible reporting output ensures that your intended audience retrieves only the information they need.

### Manage Data Your Way

The modular suite is scalable to suit specific industry needs even when those data sources are from different ERP sources. Information consolidation eliminates data silos and with full data transparency, data is easy to access, easy to work with and presented in clear business terminology.

### View Data in Formats You Choose

With no "black box" data can be explored with most leading analytic clients including Microsoft Excel. Users can also deliver reports, KPIs and data models in output formats like web browser based HTML, PDF, Excel, XML and any OLAP viewer.



## Key Features

## Benefits

### Alert Subscriptions

Get reports delivered to you automatically when a predefined condition occurs in the database. So if you need to know when an item falls below its reorder level, eProphet will send an alert report to ensure the right person knows it should be restocked.

### KPI Assistant

Deliver Key Performance Indicators via KPI web parts with Global filters. Since the web parts work together, if a user changes the date in one web part it is automatically updated in another!

### OLAP Report Builder

Enable users to build OLAP reports and queries quickly and easily.

### Role Based Security

Need to set up security for Executives, CFOs, Sales Managers or Project Managers? eProphet offers role based security, menus and data level security.

### Dynamic Report Columns

In addition to dynamic filters and groupings, columns on a report are dynamic (FRx like) - making it easy to change report parameters on the fly!

### Multi-Currency and Multi-Language Support

Innovative support for multi-currency allows users to report across the entire enterprise regardless of the base currency of the source database. Users can also

### Tight Integration

eProphet is completely built using Microsoft technologies and supports SQL 2008. Integrations supported include Microsoft Dynamics SL, Microsoft Dynamics GP, Microsoft Dynamics AX, Microsoft Reporting Services, Microsoft SharePoint and DBC accessible ERPs.

### Power Drills Tool

Enable users to conduct interactive reporting & analysis with efficient drill down

### Business Portal

Share information and increase collaboration across your entire organization. eProphet has the ability to embed in any existing business portal including Microsoft SharePoint.

### Wizards and Web Parts

Core database functions, extractions and analytics customizations can be done entirely from a web interface. Wizards ensure that IT resource requirements are low for zero-touch deployment. For most users, only a web browser is required!

### Meta Base

Labels that describe the unique traits of your business are a snap to configure and since everything is controlled by the meta base you know that all the data in all reports is consistent and reliable.

**MaxQ's eProphet — Project Analysis** module leverages Business Intelligence (BI) functionality to make it simpler for you to use the software as your single source of information for project activity, analysis and reporting. Designed to make your entire project management team more efficient and informed, the Project Analysis module comes equipped with prebuilt reports for immediate reporting, the Power Drills tool for analysis of profitability by project and task and built-in integration with Microsoft solutions. eProphet—Project Analysis can help you analyze and generate reports quickly and easily for all your projects, across your entire company, from all angles and all sources, including archival data you may have thought was inaccessible. Your entire team will be able to determine which projects are over budget and why, analyze inventory and vendor utilization across projects and identify possible inefficiencies in existing processes.

**Project Performance**

Power Drill: CUSTOMER ID COMBINATION > PROJECT DESCRIPTION > PROJECT ACCOUNT CATEGORY DESCRIPTION

| CUSTOMER ID COMBINATION           | Project Start | Project End | Qty     | Revenue   | Expense  | Net Profit | %TTL    |
|-----------------------------------|---------------|-------------|---------|-----------|----------|------------|---------|
| A. Datum Corporation (0511427)    | 01/01/00      | 01/01/00    | 29.5    | \$4,275   | \$2,082  | \$2,193    | -0.3 %  |
| PROJECT DESCRIPTION               | Project Start | Project End | Qty     | Revenue   | Expense  | Net Profit | % TTL   |
| Ill Corp [Legal]                  | 01/01/00      | 01/01/00    | 29.5    | \$4,275   | \$2,082  | \$2,193    | 100.0 % |
| AAA Properties (AMB)              | 07/01/02      | 01/01/00    | 389.5   | \$41,500  | \$2,131  | \$39,369   | -4.6 %  |
| AF Supply (ABER)                  | 08/01/04      | 01/01/00    | 449.5   | \$33,503  | \$16,028 | \$17,475   | -2.0 %  |
| Albert Electronics (EDISON)       | 07/01/04      | 01/01/00    | 647.8   | \$32,341  | \$12,288 | \$20,052   | -2.3 %  |
| All Cars (FORD)                   | 05/12/05      | 01/01/00    | 1,066.8 | \$155,949 | \$29,793 | \$126,156  | -14.6 % |
| AllValley (ALLS)                  | 04/01/04      | 01/01/00    | 544.5   | \$66,102  | \$34,618 | \$31,485   | -3.7 %  |
| ARCH Services (ARCH)              | 08/01/04      | 01/01/00    | 11.0    | \$0       | \$3,163  | (\$3,163)  | 0.4 %   |
| ARR LLP (ASHE)                    | 11/14/07      | 01/01/00    | 112.0   | \$3,925   | \$6,707  | (\$2,782)  | 0.3 %   |
| Arial Services (AMER)             | 06/01/02      | 01/01/00    | 6.0     | \$0       | \$244    | (\$244)    | 0.0 %   |
| Bill Kello Org (KELLO)            | 08/10/05      | 01/01/00    | 1,429.3 | \$46,694  | \$21,627 | \$25,067   | -2.9 %  |
| Billings and Halter (BAKER)       | 09/18/07      | 01/01/00    | 17.0    | \$3,575   | \$1,713  | \$1,863    | -0.2 %  |
| Blue Lilly Inc. (WHIRL)           | 06/01/03      | 01/01/00    | 807.8   | \$7,600   | \$41,276 | (\$33,676) | 3.9 %   |
| Blurr and Freedman (BURR)         | 10/16/07      | 01/01/00    | 139.3   | \$0       | \$10,577 | (\$10,577) | 1.2 %   |
| BMS Company (BMS)                 | 01/01/00      | 01/01/00    | 547.0   | \$72,095  | \$9,919  | \$62,176   | -7.2 %  |
| Bob Abate Marketing (ALLIA)       | 05/09/06      | 01/01/00    | 10.8    | \$300     | \$150    | \$150      | 0.0 %   |
| Brian and Larry Services (BAUSCH) | 09/20/07      | 01/01/00    | 34.0    | \$3,245   | \$1,359  | \$1,886    | -0.2 %  |
| BuildTech (SIEM)                  | 09/01/03      | 01/01/00    | 31.0    | \$900     | \$706    | \$194      | 0.0 %   |
| Canadian Power (SOUTH)            | 09/10/06      | 09/30/07    | 61.8    | \$3,978   | \$1,976  | \$2,001    | -0.2 %  |
| Cinama Corp (CINER)               | 01/01/00      | 01/01/00    | 9.0     | \$0       | \$249    | (\$249)    | 0.0 %   |
| City of Boston (BOST)             | 12/01/01      | 01/01/00    | 42.0    | \$9,583   | \$6,496  | \$3,088    | -0.4 %  |
| City of Dayton (DAYTON)           | 11/20/07      | 01/01/00    | 4.0     | \$900     | \$433    | \$468      | -0.1 %  |
| City of Jefferson (JEFF)          | 06/01/01      | 01/01/00    | 453.3   | \$39,129  | \$18,394 | \$20,736   | -2.4 %  |

*MaxQ eProphet—Project Analysis is a complete solution to help your project and operations managers support project and service based work.*

## Benefits

**Saves Time & Money** by helping you complete projects on time and within budget each month. With full visibility into all project related metrics, you can analyze employees' activities, compare how you're doing against budget and more.

**Integrates Seamlessly** with existing ERP systems like Microsoft Dynamics SL and Microsoft Dynamics GP so your ERP data will be loaded without any hassles. You can also embed eProphet into your company's enterprise information portal and other project series applications for centralization of all project activity.

**Increases Efficiency** since it's easy to learn, implement, support and use. Allows Estimated Actual at Completion (EAC), Forecast at Completion (FAC) and Budget comparisons. If you use Microsoft Dynamics Project and Order Management modules, you can analyze any sales or project activity across both.

**Lowers Total Cost of Ownership** by allowing each member of your project management team to keep using existing software that is familiar to them including Microsoft Office, SharePoint, Microsoft Dynamics SL, Microsoft Dynamics GP and other Open Database Connectivity (ODBC) accessible ERPs.

**Supports a Wide Range of Information Explorers** by delivering reports, KPIs and data models in output formats like web browser based HTML, PDF, Excel, XML or any OLAP viewer.

|                                 |                | BILLABLE |         | NOT BILLABLE |        | Total   |         |
|---------------------------------|----------------|----------|---------|--------------|--------|---------|---------|
|                                 |                | Hours    | % Util  | Hours        | % Util | Hours   | % Util  |
| Applications Developer          | DBonds, Barry  | 964.5    | 99.7 %  | 1.5          | 0.3 %  | 966.0   | 40.0 %  |
|                                 | DHeister, Andy | 344.0    | 100.0 % | 0.0 %        | 0.0 %  | 344.0   | 24.3 %  |
|                                 | DPezzo, Mike   | 504.0    | 100.0 % | 0.0 %        | 0.0 %  | 504.0   | 35.6 %  |
| Business Analyst                |                | 113.3    | 24.4 %  | 413.3        | 75.6 % | 546.5   | 100.0 % |
| Business Manager                |                | 246.0    | 52.1 %  | 226.0        | 47.9 % | 472.0   | 100.0 % |
| Chief Financial Officer         |                | 31.5     | 4.7 %   | 643.5        | 95.3 % | 675.0   | 100.0 % |
| Consultant                      |                | 3,140.3  | 98.8 %  | 39.0         | 1.2 %  | 3,179.3 | 100.0 % |
| Consultant - Statistical Anal   |                | 180.0    | 100.0 % | 0.0 %        | 0.0 %  | 180.0   | 100.0 % |
| Consulting Associate            |                | 884.3    | 91.2 %  | 85.5         | 8.8 %  | 969.8   | 100.0 % |
| Director - Statistical Analysis |                | 177.3    | 100.0 % | 0.0 %        | 0.0 %  | 177.3   | 100.0 % |
| Executive Assistant             |                | 142.0    | 75.6 %  | 45.0         | 24.4 % | 187.0   | 100.0 % |
| IT Director                     |                | 897.0    | 98.6 %  | 8.0          | 1.4 %  | 905.0   | 100.0 % |
| IT - Lead Architect             |                | 176.0    | 100.0 % | 0.0 %        | 0.0 %  | 176.0   | 100.0 % |
| Lead Application Developer      |                | 1,390.5  | 97.7 %  | 32.5         | 2.3 %  | 1,423.0 | 100.0 % |
| Manager, Applications Dev       |                | 571.8    | 99.6 %  | 2.3          | 0.4 %  | 574.0   | 100.0 % |
| Managing Principal              |                | 1,973.8  | 96.9 %  | 62.5         | 3.1 %  | 2,036.3 | 100.0 % |
| Marketing Director              |                | 530.5    | 100.0 % | 0.0 %        | 0.0 %  | 530.5   | 100.0 % |
| Office Manager                  |                | 439.5    | 50.6 %  | 272.3        | 39.4 % | 691.8   | 100.0 % |
| President                       |                | 541.5    | 100.0 % | 0.0 %        | 0.0 %  | 541.5   | 100.0 % |
| Product Implementation Consult  |                | 635.5    | 100.0 % | 0.0 %        | 0.0 %  | 635.5   | 100.0 % |
| Project Assistant               |                | 1,186.0  | 99.9 %  | 1.0          | 0.1 %  | 1,187.0 | 100.0 % |
| Project Coordinator             |                | 2,085.0  | 97.4 %  | 55.0         | 2.6 %  | 2,140.0 | 100.0 % |
| Project Director                |                | 770.5    | 97.3 %  | 21.8         | 2.7 %  | 792.3   | 100.0 % |
| Project Manager                 |                | 1,550.8  | 96.3 %  | 39.8         | 3.7 %  | 1,610.5 | 100.0 % |
| Senior Consultant               |                | 2,330.5  | 99.6 %  | 8.0          | 0.4 %  | 2,338.3 | 100.0 % |
| Southern Regional Director      |                | 602.0    | 95.9 %  | 26.0         | 4.1 %  | 628.0   | 100.0 % |
| Statistical Analysis Manager    |                | 360.0    | 100.0 % | 0.0 %        | 0.0 %  | 360.0   | 100.0 % |

*The Power Drills Tool provides interactive reporting & analysis by allowing you to drill down and change parameters easily*



## Features / Functionality

- Enables the use of pivot tables for what if scenarios, data modeling, and ad hoc analysis and reporting on any project data.
- Allows you to perform analysis across multiple branches and/or subsidiaries; eliminating any existing software's single company setup constraints.
- Provides access to a central repository of information, regardless of data being housed in multiple databases, so your project and operations managers can monitor the pulse of each project's profitability and identify possible process bottlenecks.
- Standard prebuilt reports which provide immediate access to project details for one or more projects by task, customer employee, account categories and time.
- Complete access to archived project data allowing you to see how your projects perform over the long term for easier historical analysis.
- Ability to embed with other applications like Microsoft Dynamics SL and Microsoft Dynamics GP.
- The Power Drills Tool provides interactive reporting & analysis by allowing you to drill down and change parameters easily, hence reducing the size of your report library.
- The Scheduler Tool allows you to schedule report generation and delivery to any member of your team via email or as a link to an information portal like Microsoft SharePoint.
- eProphet's Metadata Design allows you to centralize your business and industry terminology so your reports are meaningful to your business.

Easy to Use, Ad-hoc Inquiry

And Reporting Tool



QVision is an innovative, easy to use, ad-hoc inquiry and reporting tool that provides secure access to your data right from your browser.

# QVision

# INNOVATIVE

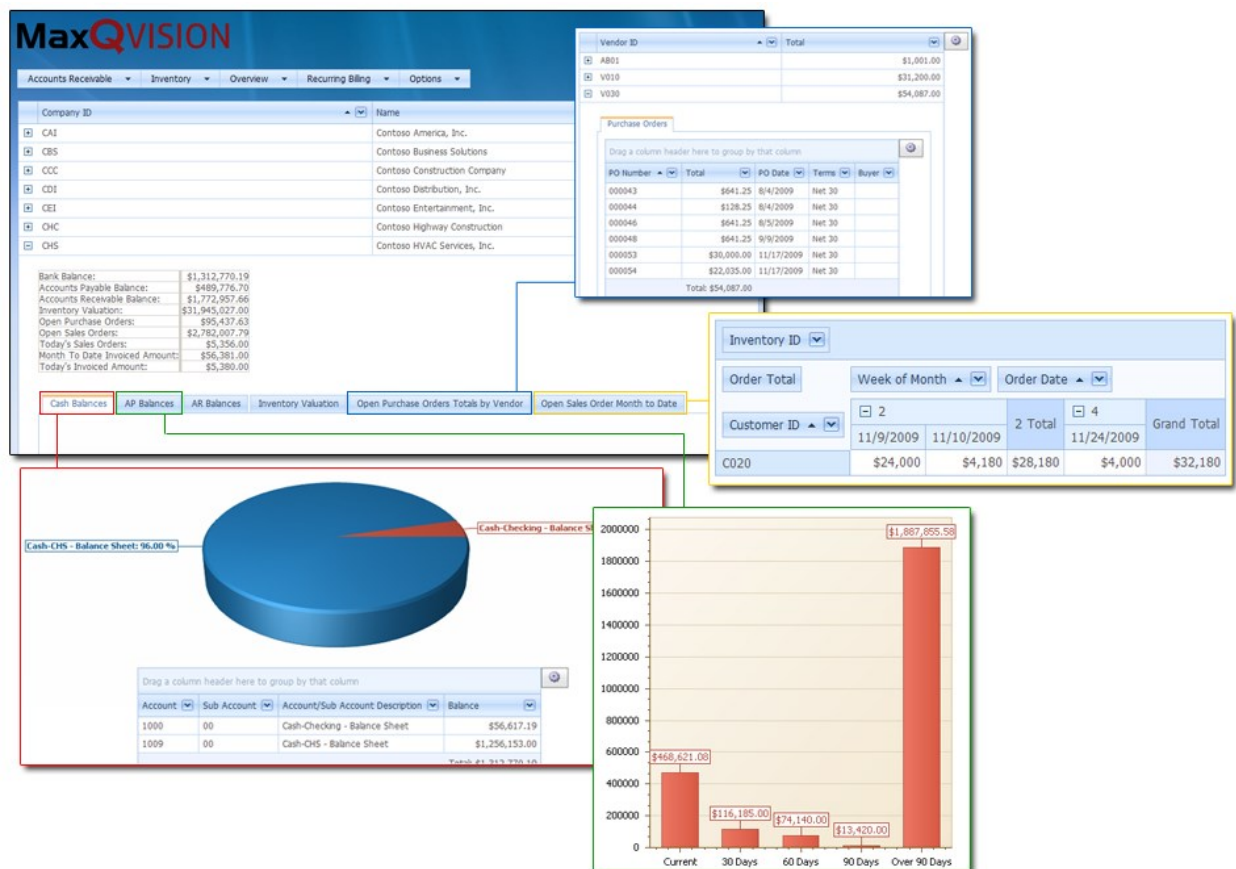
QVision is an innovative, easy to use, ad-hoc inquiry and reporting tool that provides secure access to your data right from your browser.

## QVISION VIEWS

QVision provides many different views of your data. Shown here are some examples of those views—KPIs, Pie Charts, Bar Charts, Grids, and Pivot Grid Views.

## EXTENSIBLE AND CUSTOMIZABLE

With the QVision Wizard users can easily customize existing or develop new scenarios.



### Level List

Add or delete levels from the scenario.

| Description                                   |
|---|
| Customers (EPro_QVision_CustomerEDI)          |
| Additional Details (EPro_QVision_CustomerEDI) |
| Sales Orders (EPro_Bizscenario_SOHeader)      |
| LineItems (EPro_QVision_SOLines)              |
| Shippers (EPro_QVision_SOShipHeaderByBOL)     |
| Shipments (EDShipment)                        |
| Containers (EDContainer)                      |
| Shipping Addresses (EPro_QVision_SOAddress)   |
| Salespeople (EPro_QVision_CustSlpPer)         |
| Service Calls (SMServCall)                    |
| Problems (EPro_QVision_SMServFault)           |
| Invoices (EPro_QVision_SMIInvoice)            |
| Invoice Details (EPro_QVision_SMServDetail)   |
| Invoice Totals (SMServCall)                   |
| Recurring Billing Contracts (XRBContrHdr)     |
| AR Documents (EPro_QVision_ARDoc)             |
| Aging (EPro_QVision_AR_Cust_Balance)          |
| CRM Opportunities (EPro_QVision_CRM_Opp_Temp) |
| Projects (EPro_QVision_PjProj)                |
| Tasks (EPro_QVision_PjPent)                   |

Add New Child LevelDelete LevelModify LevelMove Level DownMove Level UpImport Level

PreviousNext

#### Available Actions

- ☒ Create a new scenario
- ☐ Modify an existing scenario
- ☐ Delete a scenario
- ☐ Maintain Menu Categories
- ☐ Manage the Menu
- ☐ Copy a Scenario
- ☐ Import a Scenario
- ☐ Export a Scenario
- ☐ Add a new drill down action
- ☐ Modify an existing drill down action
- ☐ Delete one or more drill down actions

### Configure Level

Configure the grid used to display data on this level.

Preview

Drag a column header here to group by that column

| Customer ID | Name | Class ID | Current Balance | Open Order Total |
|-------------|------|----------|-----------------|------------------|
|             |      |          |                 |                  |

No data to display

Field Chooser

Sort Field: CustId

#### Grid Options

|  |  |  |
|--|--|--|
| <input checked="" type="checkbox"/> Show Filter Bar          | <input checked="" type="checkbox"/> Show Filter Row    | <input checked="" type="checkbox"/> Show Filter Button   |
| <input checked="" type="checkbox"/> Show Expand/Collapse All | <input checked="" type="checkbox"/> Show Rows Per Page | <input checked="" type="checkbox"/> Enable Customization |
| <input checked="" type="checkbox"/> Enable Grouping          | <input type="checkbox"/> Auto Expand When Only One Row | <input checked="" type="checkbox"/> Enable Exporting     |

Show Group Footer:

#### Edit Form

|                             |  |  |                                      |
|-----------------------------|--|--|--------------------------------------|
| Column Name                 | <input type="text" value="CurrBal"/>         | Display Name                           | <input type="text" value="CurrBal"/> |
| Display Name Override       | <input type="text" value="Current Balance"/> | Display Format                         | <input type="text"/>                 |
| Display Format Override     | <input type="text" value="c"/>               | Display Average                        | <input type="checkbox"/>             |
| Display Maximum Value       | <input type="checkbox"/>                     | Display Minimum Value                  | <input type="checkbox"/>             |
| Display Total               | <input type="checkbox"/>                     | Show Filter Button                     | <input type="text" value="Default"/> |
| Hyperlink Scenario          | <input type="text"/>                         | Hyperlink Scenario Field Name          | <input type="text"/>                 |
| Hyperlink Scenario Override | <input type="text"/>                         | Hyperlink Scenario Field Name Override | <input type="text"/>                 |

UpdateCancel



## Features / Functionality

- **Drill Down** — Easily drill down to see lower level details, click on the drill down button, in any grid to show lower level detail.
- **Drill Across** — QVision can launch any related query easily. Just click on the drill across button and a new related scenario is launched.
- **Powerful Filtering and Grouping** — Powerful and flexible filtering methods allow users to perform AD-HOC querying easily. Users can now locate just what they are looking for quickly .
- **Security** — Role and User, Row and Column level security built right in. Powerful security let's users see only what the administrator wants them to see.
- **Data Exporting** — It's simple to export data from QVision. Just chose what level of data you want to export and in what format, it's that easy.
- **Actions** — The action arrow allows you to launch related screens or reports from your views.
- **Data Aggregation** — QVision provides simple to use data aggregation. Most times when looking at customer information, it may take data from several different systems to provide a complete view of that customer. Accounts Receivable and financial information may come from one source, contract management from another, and open sales opportunities from a CRM system. QVision will aggregate all of the data into one view so users can see everything at once - a total picture of the customer. Once you have the total picture in your view, you can launch the related screen or report from the appropriate system (ERP, CRM, etc.) with just one click.
- **Prescriptive Guidance** — Prescriptive Guidance allows a user to follow a direct path through the data to get the answer they need quickly. Do you have a customer service representative that needs to find the answer to a proof of delivery question? In this scenario, QVision guides the user from finding the customer, assessing the sales order, all the way to finding the package shipment id.



Business Solutions for Maximum Performance

Cost Effective, Full-Featured

Financial Solutions

MaxQ's Financial Management Series of modules for Microsoft Dynamics provides integrated financial capabilities that enhance Microsoft Dynamics GP. Our Financial Series modules are designed to provide cost effective, full-featured financial solutions that are easy to install and maintain.



# Financial Management Series

Eliminate the need to purchase  
preprinted checks.



**MaxQ's AP/PR Laser Checks module** for Microsoft Dynamics GP is designed to leverage your investment in Microsoft Dynamics by eliminating the need to purchase preprinted checks. Check printing with AP/PR Laser Checks is quick, easy and in your control.

# AP/PR Laser Checks

## MaxQ's AP/PR Laser Checks module for Microsoft Dynamics GP

Designed to leverage your investment in Microsoft Dynamics by eliminating the need to purchase preprinted checks. Check printing with AP/PR Laser Checks is quick, easy and in your control. Using familiar screens and the Crystal Reports Engine, AP/PR Laser Checks produces custom laser checks for an unlimited number of companies and bank accounts on blank check stock; including logos and digitized signatures.

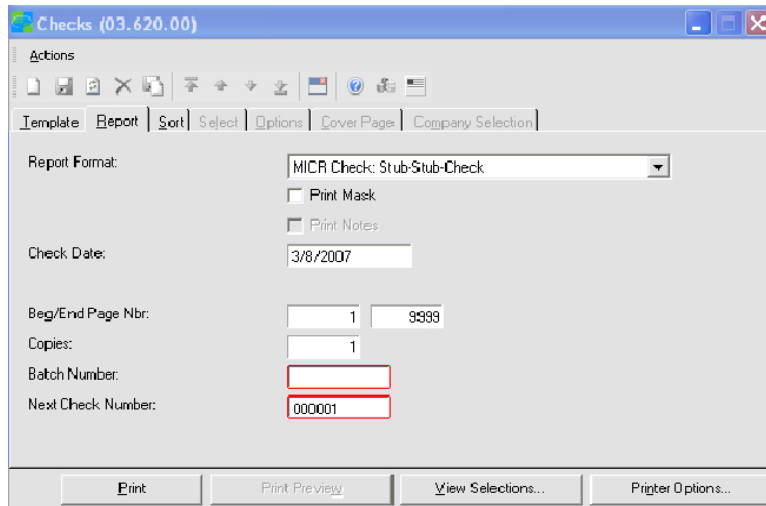
*Print checks the way you want them to look.*

*Easy setup using familiar screens for custom laser check production Unlimited companies, bank accounts, logos and multiple signatures.*

## Features / Functionality

- Seamless integration with Microsoft Dynamics GP.
- Easy installation and set up.
- One system for check processing.
- Includes a MICR True Type font to handle MICR encoding.
- Processes and prints checks according to your company's needs.
- Allows easier check customizations with the use of Crystal Reports.
- Prints more than one signature.





Print checks easily from the standard Microsoft Dynamics SL check printing screen.

## Benefits

**Supports Crystal Reports** for ease of support & customizations

**Superior Processes.** Built in security allows for additional signature requirements on checks.

**Greater Optimization.** Includes a MICR True Type font to handle MICR encoding and a powerful report designer for easy check format modifications.

**Seamless Integration.** Seamless integration with Microsoft Dynamics GP. Interfaces with Microsoft Dynamics GP EFT and direct deposit features.

**Reduced Costs.** Eliminates the need for costly preprinted checks. Prints high quality laser checks on blank stock using your printer. Ideal for multi-company environments.

**Increased Efficiency.** Handles an unlimited number of bank accounts. Easily changes company and bank information or logos.

**Valuable Analysis.** Provides digitized signatures with maximum dollar amount security.

## Business Intelligence Series

eProphet 2012



QVision 2012



## Financial Management Series

AP/PR Laser Checks



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## Microsoft Partner

Gold Application Development  
Gold Business Intelligence  
Silver Enterprise Resource Planning