



Business Solutions for Maximum Performance

Organize Your Forecasting Information

For More Effective Planning and Analysis



MaxQ's Advanced Forecasting module is the foundation of a successful supply chain planning strategy. Used as part of the Demand Planning solution or on its own, the AF module adds many collaborative features including several import and export options for the forecasting process. AF organizes your forecasting information to be used more effectively for planning and analysis.

# Advanced Forecasting

## MaxQ's Advanced Forecasting module (AF)

the foundation of a successful supply chain planning strategy. Used as part of the Demand Planning solution or on its own, the AF module adds many collaborative features including several import and export options for the forecasting process. AF organizes your forecasting information to be used more effectively for planning and analysis. Forecasts can be received or sent to customers, sales reps, or product planners. In addition, you can send your expected purchase forecasts to your vendors. Formats supported include EDI, Excel and delimited text files.

Period	Forecast Sales	Forecast Qty	Forecast COGS	Forecast Return Amt	Forecast Return Qty	Forecast Return COGS	Forecast Line Dis
2002-001	21503	57	10773	0	0	0	
2002-002	21224	56	10584	0	0	0	
2002-003	21224	56	10584	0	0	0	
2002-004	21224	56	10584	0	0	0	
2002-005	21224	56	10584	0	0	0	

Date	Forecast Sales	Forecast Qty	Forecast COGS	Forecast Return Amt	Forecast Return Qty	Forecast Return COGS
5/2/2002	1137	3	567			
5/3/2002	1137	3	567			
5/4/2002	1137	3	567			
5/6/2002	1137	3	567			
5/7/2002	1137	3	567			
5/8/2002	1137	3	567			
5/9/2002	1137	3	567			
5/10/2002	1137	3	567			

*The Forecast Maintenance Screen makes it easy to enter & maintain forecast versions. Enter a forecast quantity and it is automatically distributed down to each forecast day. Prices are automatically calculated.*

## Benefits

**Superior Processes.** By increasing your ability to respond quickly to changes in customer demand you are able to deliver the highest level of customer service

**Greater Optimization.** The forecast inquiry screen allows you to build pivot table reports quickly and easily.

**Seamless Integration.** If you are receiving forecasts or planning schedules from EDI trading partners, our EDI integration makes this information transfer smooth and simple.


**Reduced Costs.** More accurate forecasting allows you to reduce capital expenditure in inventory and lower inventory management and warehousing costs.

**Increased Efficiency.** Ease of use allows for immediate reaction to demand and supply changes.

**Valuable Analysis.** Do you model forecasts in Excel? No problem. Our Excel Forecast wizard allows forecast data developed in Excel to be easily imported into Advanced Forecasting, saving you time and money.

Use the feature set chart to choose the MaxQ Forecasting product that is right for you.	Forecasting	Advanced Forecasting	Demand Planning
Included with MaxQ Supply Chain Planning	●	○	○
Forecast Calendar	●	●	●
Pricing Chart	●	●	●
Manual Forecast Entry/Maintenance	●	●	●
Unlimited Forecast Versions	●	●	●
Forecast Integration to eProphet for Reporting and Analysis	●	●	●
Forecast Integration to MaxQ Supply Chain Planning	●	●	●
Excel Import	○	●	●
EDI Import/Export	○	●	●
Forecast Inquiry Screen	○	●	●
Forecast Reports	○	●	●
Data Import/Export API	○	●	●
Forecast Pro Unlimited Statistical Engine	○	○	●
Best-Fit Statistical Model Selection	○	○	●
Create Forecast Hierarchies	○	○	●
Create Forecast Product Groups	○	○	●
Top Down/Bottom Up Forecasting	○	○	●
Event Model Definition	○	○	●
Import Transactional History	○	○	●

### Supply Chain Management Series



Advanced Forecasting




Demand Planning




Freight Manifesting



Matrix Inventory Management



Request for Quotation Management



Service Order Management




Supply Chain Planning




UPS Worldship Link



Accellos One Warehouse Link



Vendor Managed Inventory



Auto Kitting


### Financial Management Series




Advanced Cash Application




EDI Remittance




AP/PR Laser Checks



Charge It!




Deposit Processing




Document Agent




Recurring Billing & Revenue Recognition



Royalty Management



Vendor Rebates



Lock Box

### Business Intelligence Series



eProphet



QVision

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