

The Cloud ERF





#### **ADVANCED BILLING**

A complete, automated revenue management system designed to handle all billing needs

- Make complex billing simple with an automated, flexible billing system that supports you through the entire subscription lifecycle.
- · Improve your cash flow, billing accuracy, and customer satisfaction.
- Seamlessly manage subscription billing with metered usage, tiered services, one-time transactions, payments, and invoices across customers, accounts, Districts, Organizations, channels, product lines and more.
- Works with both physical goods and intangible services for ultimate flexibility.

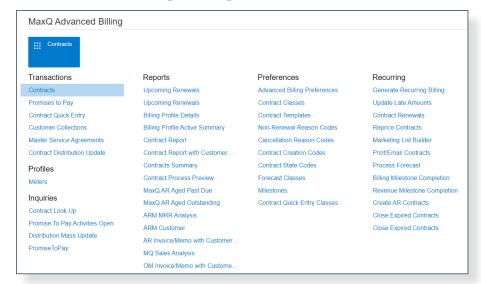
## Features for Maximum Performance:

## **Powerful Billing Capabilities**

Advanced Billing is an automated, accurate, and flexible system that handles billing for your choice of contract type, including one-time, recurring, term and perpetual contracts. The module also supports any combination of usage-based tangible or intangible items, as well as trials, deposits, pre-bills, post bills, and bundles.

- Generate billing by customer, contract date ranges, projects, or contract classes
- Create invoice schedules to process invoices daily, monthly, bimonthly or with user-defined calendars
- · Apply system or customized pricing rules and models

# **Advanced Billing Navigation Menu**



#### **KEY BENEFITS**

#### **Gain Control**

The robust system gives you complete control over complex billing needs.

#### Reduce Administrative Ffforts

The automated billing process reduces the administrative efforts to process repetitive billing. No more spreadsheets!

#### Improve Revenue Flow

Eliminate manual errors and improve billing accuracy.

#### **Increase Scalability**

By automating billing needs and minimizing time-consuming manual efforts, you can improve your business' ability to withstand the pressures of growth.

# Increase Customer Satisfaction

Advanced Billing minimizes errors and provides flexible billing options to create subscriber value and improve customer satisfaction.

# Experience Seamless Integration

Built for Acumatica, Advanced Billing integrates seamlessly with Acumatica's Deferred Revenue and MaxQ's Advanced Payments to support the entire subscription lifecycle.





# Powerful Pricing Options

Advanced Billing includes options for any pricing model.

- Complex multi-tier pricing
- Customer price classes
- Promotions with effective date pricing
- Bundle pricing, including unlimited combinations of one-time, recurring and usage-based pricing
- Set multi-dimensional pricing and billing rules

"When we changed over our internal on-premises ERP solution to Acumatica Cloud ERP and added the MaxQ Advanced Billing module, it was among the best technology decisions we've ever made...The MaxQ Advanced Billing for Acumatica system saves us over 30 hours each month"

-CAL Business Solutions

#### **Additional Features**

## Flexible Contract Management

Contracts are simple to maintain while supporting complex customer relationships.

- Create contracts with flexible options for defining frequency and duration.
- Automatically generate accounts receivable (AR) invoices or order management documents when contract is created
- Use templates to quickly create recurring billing contracts
- · Mix non-stock and stock items on a single contract schedule
- Allow different billing periods on the same contract—have some bill annually, some quarterly, and some monthly
- Manage contract add-ons with proration, one-time charges, changes, and price adjustments with a complete audit trail

# **Renewal Processing**

Reduce time spent on renewals while increasing renewal rates.

- Set contract to renew automatically or manually
- · Renew with a different price or duration than the previous contract
- Define the renewal price based on percent change from previous year
- Set on the line item whether a component is to be renewed and at what price
- · Easily exclude one-time fees
- Trace renewals to the original contract, calculate renewal percentages (churn), and include non-renewal reason codes and statistics
- Upsell, cross-sell, add on, rewrite, and renew anytime

